JHARKHAND Rai University
UGC RECOGNISED UNIVERSITY
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Lesson Plan & Tracking

Program : D. Pharm	**Session : 2021-2023**	**Year : 2nd**	
Course: Community Pharmacy and Management Theory (ER 20-22T)			
Name of the Faculty: Disha Bhattacharya	**Commencement Date:**	**Date of Closure:**	

Lecture No.	Week	Unit	Topics to be Covered	Blended Mode			Date	Duration	Tracking of Lectures	Related Course Outcome	Signature of Faculty	Signature of HoD	Remarks (if any)
				ICT Tool/Platform/ LMS	Resources	Activity							
1	1	UNIT 1	**Community Pharmacy Practice** – Definition, history										
2			Development of community pharmacy - International and Indian										
3		UNIT 2	Professional responsibilities of community pharmacists										
4			Introduction to the concept of Good Pharmacy Practice										
5	2	UNIT 2	Introduction to the concept of SOPs										
6		UNIT 3	**Prescription and prescription handling:**Definition, parts of prescriptions, legality of prescriptions										
7			Prescription handling										
8			Labelling of dispensed medications(Main label, ancillary label, pictograms)										
9	3	UNIT 3	Brief instructions on medication usage										
10			Dispensing process										

11	**3**	UNIT 3	Good Dispensing Practices										
12			Dispensing errors and strategies to minimize them										
13	**4**	UNIT 4	**Communication skills:**Definition, types of communication skills										
14			Interactions with professionals and patients										
15			Verbal communication skills (one-to-one, over the telephone)										
16			Written communication skills										
17	**5**	UNIT 4	Body language										
18			Patient interview techniques										
19		UNIT 5	**Patient counselling:**Definition and benefits of patient counselling										
20			Stages of patient counselling - Introduction, counselling content										
21	**6**	UNIT 5	Stages of patient counselling -ounselling process, and closing the counselling session										
22			Barriers to effective counseling - Types and strategies to overcome the barriers										
23			Patient counselling points for chronic diseases/disorders - Hypertension, Diabetes, Asthma										
24			Patient counselling points for chronic diseases/disorders -Tuberculosis, Chronic obstructive pulmonary disease, and AIDS										
25	**7**	UNIT 5	Patient Package Inserts - Definition and Importance										
26			Benefits of Patient package Inserts										
27			Scenarios of PPI use in India and other countries										

28			Patient Information leaflets - Definition and uses										
29	**8**	UNIT 6	**Medication Adherence:**Definition, factors influencing non- adherence										
30			Strategies to overcome non-adherence										
31		UNIT 7	**Health Screening Services in Community Pharmacy:**Introduction, scope										
32			Importance of various health screening services										
33	**9**	UNIT 7	Routine monitoring of patients										
34			Early detection										
35			Referral of undiagnosed cases										
36		UNIT 8	**Over The Counter (OTC) Medications:** Introduction										
37	**10**	UNIT 8	Need and role of Pharmacists in OTC medication dispensing										
38			OTC medications in India, counseling for OTC products										
39			Self-medication and counseling for OTC products										
40			Role of pharmacists in promoting the safe practices during self-medication										
41	**11**	UNIT 8	Role of pharmacists in promoting the safe practices during self-medication										
42			Responding to symptoms, minor ailments, and advice for Pain management										
43			Responding to symptoms, minor ailments, and advice for cough,cold										
44			Responding to symptoms, minor ailments, and advice for Diarrhea										

45		UNIT 8	Responding to symptoms, minor ailments, and advice for Constipation										
46			Responding to symptoms, minor ailments, and advice for Vomitting										
47			Responding to symptoms, minor ailments, and advice for Fever										
48	**12**		Responding to symptoms, minor ailments, and advice for Sore throat										
49		UNIT 8	Responding to symptoms, minor ailments, and advice for Skin disorders										
50	**13**		Responding to symptoms, minor ailments, and advice for oral health(mouth ulcers,dental pain)										
51		UNIT 9	**Community Pharmacy Management:** Introduction and scope										
52			Legal requirements to set up a community pharmacy										
53		UNIT 9	Site selection requirements										
54	**14**		Site selection requirements										
55			Pharmacy designs and interiors										
56			Pharmacy designs and interiors										
57		UNIT 9	Vendor selection										
58	**15**		Vendor ordering										
59			Procurement of materials										
60			Inventory control methods										
61		UNIT 9	Inventory Management										
62	**16**		Inventory control methods and management										
63			Financial planning										
64			Financial planning and management										
65		UNIT 9	Accountancy in community pharmacy – Day book										
66	**17**		Accountancy in community pharmacy – Cash book										
67			Introduction to pharmacy operation softwares										

68			Usefulness and availability of Pharmacy Operation softwares										
69	**18**	UNIT 9	Customer Relation Management (CRM)										
70			Audits in Pharmacies										
71			SOP of Pharmacy Management										
72			Introduction to Digital Health, mHealth										
73	**19**	UNIT 9	Introduction to Online Pharmacies										
74			REVISION										
75			REVISION										
76			REVISION										